

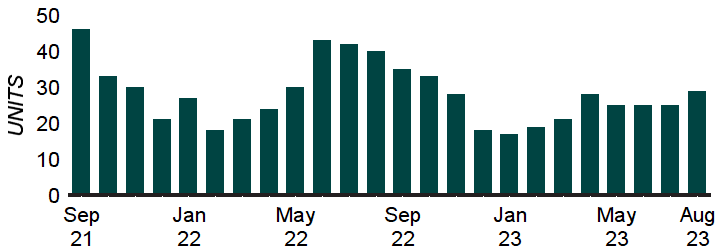
AUGUST 2023 MARKET REPORT

Madison
Single Family For Sale

	August 2023	CHANGE FROM July 2023	CHANGE FROM August 2022
MEDIAN SALE PRICE	\$825,500	▲ 30.00%	▲ 31.30%
AVERAGE SALE PRICE	\$848,153	▲ 15.50%	▲ 10.30%
UNITS SOLD	26	▲ 73.30%	▼ -13.30%
AVERAGE DAYS ON MARKET	34	▲ 161.50%	▲ 78.90%
% OF SALES PRICE	100.03	▼ -4.20%	▼ -4.10%
UNITS FOR SALE	46	▲ 4.50%	▼ -23.30%
MONTHS OF INVENTORY	1.80	▼ -37.90%	▼ -10.00%

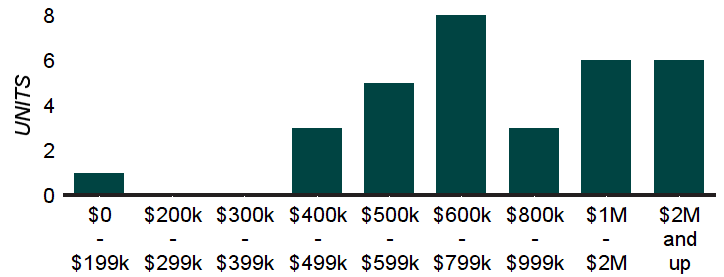
HOMES FOR SALE

Number of homes listed for sale, end of month



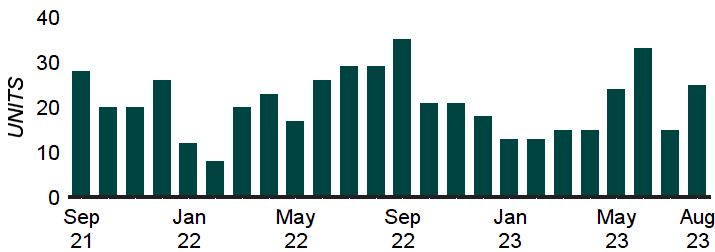
HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



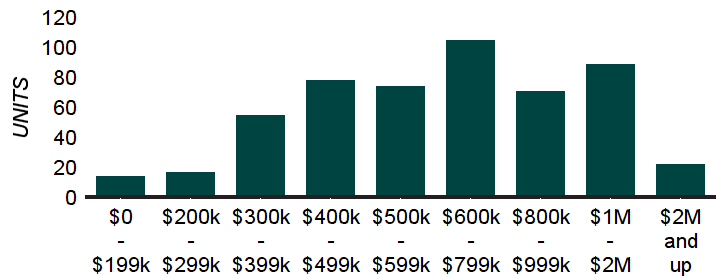
HOMES SOLD

Number of homes sold



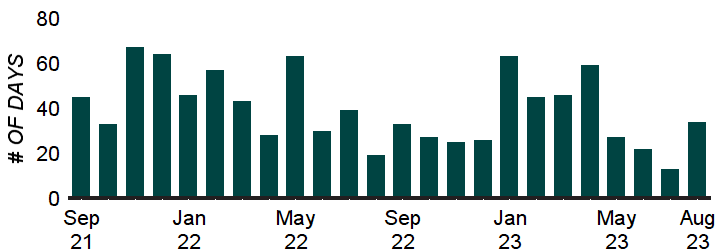
HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



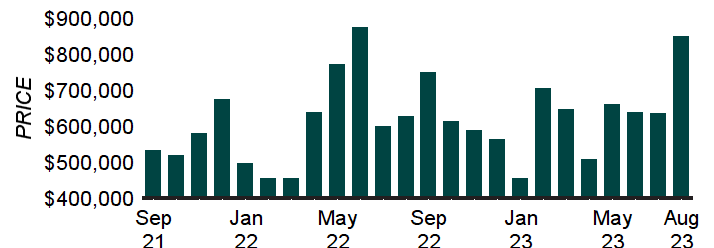
DAYS ON MARKET - SOLDS

Average days on market for all homes sold



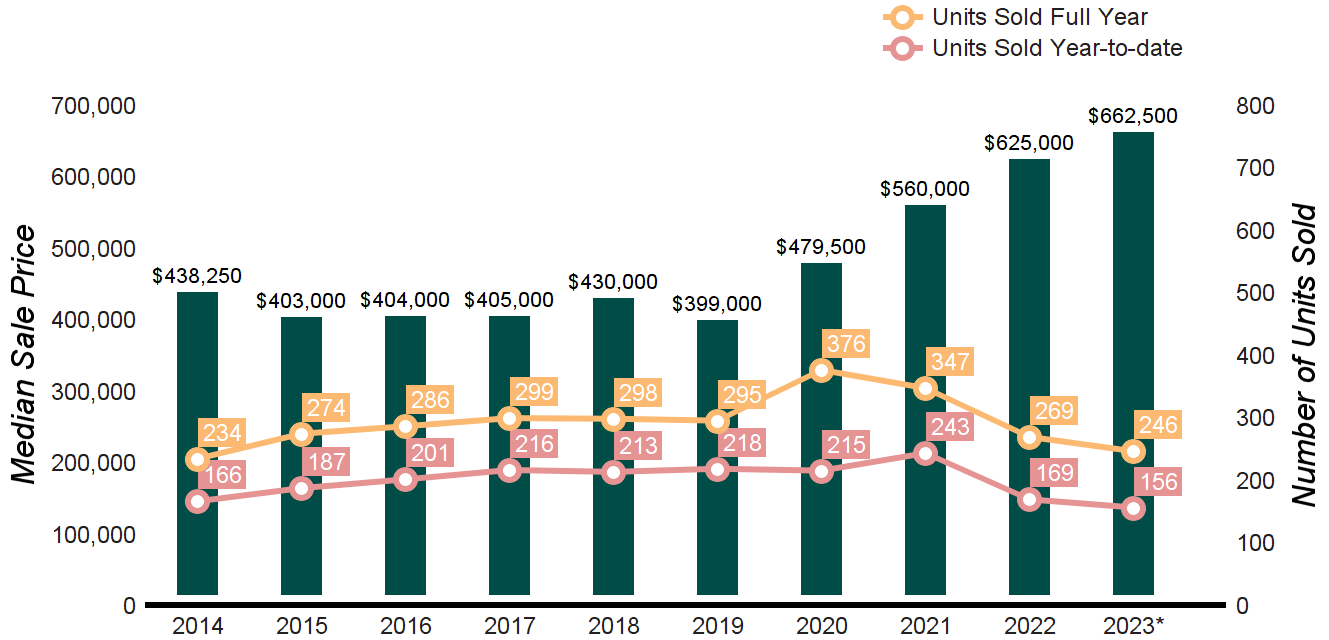
MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



TEN-YEAR MARKET HISTORY

Madison
Single Family For Sale



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
UNITS SOLD	234	274	286	299	298	295	376	347	269	246
	▼ 7%	▲ 17%	▲ 4%	▲ 5%	0%	▼ 1%	▲ 27%	▼ 8%	▼ 22%	▼ 9%
MEDIAN SOLD PRICE	\$438,250	\$403,000	\$404,000	\$405,000	\$430,000	\$399,000	\$479,500	\$560,000	\$625,000	\$662,500
	▼ 2%	▼ 8%	0%	0%	▲ 6%	▼ 7%	▲ 20%	▲ 17%	▲ 12%	▲ 6%